

Global Leadership in Infection Surveillance Software

ICNet Spotlight on Reference Customers

1000 Hospitals Strong and Growing



ICNet Confidential and Proprietary 1/16/2012



Summary

Client	University Health Systems	No of Beds	498	ICNet	ICNet 6.2.6.2
Admissions	26,000	Location	Texas, USA	Yr of Purchase	2008
Client	HCA International	No of Beds	727	ICNet	ICNet 6.2.6.6 and SSI Monitor
Admissions	300,000	Location	London, UK	Yr of Purchase	2011
Client	Sunnybrook Health Sciences Centre	No of Beds	600	ICNet	ICNet 6.2.6.2 & SSI Monitor
Admissions	1.2 million patient visits per year	Location	Toronto, Canada	Yr of Purchase	2011
Client	Guys and St Thomas	No of Beds	1250	ICNet	ICNet 6.2.6.2, SSI
Admissions	82,150 (excl day case)	Location	London, UK	Yr of Purchase	2010
Client	Imperial College Healthcare Trust	No of Beds	1053 (for 2 hosp only)	ICNet	ICNet 6.1.2.0, Evaluating SSI
Admissions	109, 564 (excl day case)	Location	London, UK	Yr of Purchase	2007 Hammersmith 2002 St Marys
Client	Mediclinic Group	No of Beds	Approx 5000	ICNet	ICNet 6.2.5.9
Admissions	Unknown	Location	South Africa & Namibia	Yr of Purchase	2009
Client	University Hospitals Leicester	No of Beds	2000	ICNet	ICNet 6.2.6.2 & SSI Monitor
Admissions	154,982	Location	Leicester, UK	Yr of Purchase	2011
Client	NHS Fife	No of Beds	1000+	ICNet	ICNet 6.2.1.2
Admissions	84377	Location	Kirkcaldy, Scotland	Yr of Purchase	June 2006

Recent Contract Awards

Client	Mt. Sinai Hospital	No of Beds	472	ICNet	Ver. 7.0 Next Generation
Admissions	25,960	Location	Toronto, Canada	Yr of Purchase	2011
Client	Huzhou Central	No of Beds	1,000 (approved)	ICNet Version	6.2.6.2
.Admissions	870,000 day 40,000 admissions	Location	Huzhou, China,	Year of Purchase	2011



Client	Greifswald University & Wolgast 'Hicare' Hospitals	No of Beds	1060	ICNet	Ver. 7.0 Next Generation
Admissions	35,000 admissions 64,000+ outpatients	Location	Pomerania, Germany	Yr of Purchase	2011



Client	University Health Systems	No of Beds	498	ICNet	ICNet 6.2.6.2		
Admissions	26,000	Location	Texas	Yr of Purchase	2008		
About UHS	University Health System is a nationally recognized academic medical center. In partnership with The University of Texas Health Science Center San Antonio, it is consistently recognized as a leader in advanced treatment options, new technologies and clinical research. Just recently, U.S. News & World Report ranked University Hospital as the Best Metro Hospital and Best for kidney disorders, cancer, diabetes/endocrinology, orthopaedics, rehabilitation and urology. University Health System is Bexar County and South Texas' first and only health system to earn Magnet status. Only about six percent of U.S. hospitals have earned this prestigious designation from the American Nurses Credentialing Center (ANCC) in Washington D.C.						
	University Hospital is one of center for all of South Texas region and averages nearly 2008 and 2009 Medal of Ho Services and achieves patie transplantation. UHS has won numerous aw (2011) and Healthcare's Mo implementation and practice system/awards-a-distinction	s. The Emerger 70,000 visits earnor recipient from outcomes experience and distinguished (2011) es. http://www.	ncy Center at Ur ach year. The U om the U.S. Dep acceeding nations ctions, including hospitals for the	niversity Hospit Iniversity Trans partment of He al averages for g Top 25 Most of neir leadership	al is the busiest in the splant Center is a alth and Human richten, liver and lung Connected hospitals in IT systems		



Client	HCA International	No of Beds	727	ICNet	ICNet 6.2.6.6 and SSI Monitor				
Admissions	300,000	Location	London, UK	Yr of Purchase	2011				
About HCA International	HCA Inc., also known as Hospital Corporation of America, is the world's leading independent hospital company with revenues of \$26bn, 173 hospitals and 108 outpatient centres, servicing 14 million patients a year.								
	The overseas division, HCA International, is based in the UK and operates 6 world-class hospitals and 4 outpatient treatment centres in London.								
	The six HCA hospitals in central London care for around 300,000 patients per year. The hospitals treat a wide range of conditions and have internationally recognised centres of excellence in areas of medicine such as IVF, orthopaedics and obstetrics and gynaecology through to the most complex medical procedures including cardiac care, live related liver transplantation, spinal and brain surgery.								
	HCA is the largest provider	of cancer care	in the UK outsic	de the NHS.					
	All our facilities have access diagnostic laboratories in Lo instantly from the lab to a cothe fastest possible time.	ondon. With our	digital reporting	g systems, test	results can be sent				
		No other private hospitals in the UK have more intensive care beds, achieve such consistently high patient survival rates or work with as many leading specialists and doctors from renowned NHS teaching hospitals							
Research	HCA International has acce company in the UK, many v			than any other	r private hospital				
	Our surgical outcomes are	ranked alongsid	de London's lead	ding acute card	liac hospitals.				
	HCA was the first private U standards for a range of me through to cardiac mortality	asures from MI	RSA incidence	and health and	safety compliance,				
	We are currently the only p Healthcare Commission pul				ur data to the				



Client	Sunnybrook Health Sciences Centre	No of Beds	600	ICNet	ICNet 6.2.6.2 & SSI Monitor
Admissions	1.2 million patient visits per year	Location	Toronto, Canada	Yr of Purchase	2011
About Sunnybrook	From its beginnings as a hor affiliated teaching hospital ceach year, Sunnybrook has Under the leadership of Sar a leader in infection surveilled Sandra Callery is a member (PIDAC) and the PIDAC Surveilled Sandra Callery has worked other work experiences inclusorities worked in a variety of health and large tertiary care central Callery is a past national procession of Canada (CHI the National Advisory Complanning Committee. She cethrough CHICA Canada. Callery is a faculty member Control and is an assistant of Sciences.	of the University established its ance practices of the Ontario rveillance Chair in the field of in ude clinical research care settings, res. esident of the Clica Canada) are intee on Immurontinues to part for the Centenr	of Toronto. To elf as the larges d her staff of 14 and innovation. Provincial Infection prevention arch and occupincluding public community and lad has participanization and the icipate in internal	day, with 1.2 m at single-site ho IP's and resea tious Diseases on and control pational health health, small of Hospital Infectional National Pand ational infection	nillion patient visits aspital in Canada. rchers, Sunnybrook is Advisory Committee for many years. Her and safety. She has community hospitals on Control committees such as lemic Influenza in control initiatives on Prevention and
Research	Sunnybrook's groundbreaki Their 209 scientists and clir research each year. http://	ician-scientists	conduct more t		



Client	Guys and St Thomas	No of Beds	1250	ICNet	ICNet 6.2.6.2, SSI				
Admissions	82,150 (excl day case)	Location	London	Yr of Purchase	2010				
About GSST	Guys and St Thomas is mad	Guys and St Thomas is made up of two hospitals, Guys Hospital and St Thomas Hospital.							
	With their university partner, King's College London, they are a major centre for NHS-funded research. They are one of only five National Institute for Health Research comprehensive Biomedical Research Centres in England and one of the UK's first Academic Health Sciences Centres, known as King's Health Partners. These pioneering collaborations bring together excellence in health care, research and education.								
	Dave Tucker, IPC is treasur quoted in http://www.nursingeverybodys-business/13303	gtimes.net/wha							
BMR Achievements	Since 2008, the BMR is alre patients. Highlights include:	eady supporting	more than 400	studies, involv	ing over 5,000				
	 Investment in factor of translational response Guy's and St Thom The introduction of fellowships. Mar competitive externations 	esearch. These nas' hospitals. of a number of ny of our clinica	e include new cl	linical research	nmes and				
	The development	of consultance			ese services span data ch proposals and user				
	 Investment in eighthese programmes 								
	 Partnerships with These collaboration 				cial companies.				
		 These collaborations strengthen our research efforts. The opening of the home of our physical Biomedical Research Centre. Based on the 16th floor of Guy's Tower, this base is a one-stop-shop for researchers. 							
	The publication o are across a wide				s. These publications				



Client	Imperial College Healthcare Trust	No of Beds	1053 (for 2 hosp only)	ICNet	ICNet 6.1.2.0, Evaluating SSI				
Admissions	109, 564 (excl day case)	Location	London	Yr of Purchase	2007 Hammersmith 2002 St Marys				
About Imperial	Imperial College Healthcare Trust is made up of 5 hospitals. (Charing Cross, Hammersmith, Queen Charlottes & Chelsea, St Marys, Western Eye) and 1 Private.								
	Note: The number of admiss	Note: The number of admissions relate to all 5 hospitals							
	They are currently merging	both hospitals i	nto one systems	s and will be ev	valuating SSI Monitor				
	Imperial College Healthcare NHS Trust was created on October 1, 2007 by merging St Mary's NHS Trust and Hammersmith Hospitals NHS Trust and integrating with the faculty of medicine at Imperial College London. Now one of the largest NHS trusts in the country, we have come together with the College to establish one of the UK's first academic health science centres (AHSCs).								
	ICNet has a good relationsh Practice.	ip with Jennie \	Wilson, Author o	of Infection Cor	ntrol in Clinical				
	 Jennie Wilson is Deputy DIPC & in a past role she set up the UK equivalent of NHSN for SSI surveillance (HPA – Health Protection Agency). She is a renowned expert in this field and is well published 								
	Jennie worked for many Plowman Report on H				nd contributed to the				
	Imperial reduced healthcare 19, although this was above improvement on the previou cases reduced to 176 comp	our ceiling of 1 our ceiling of 1	13 cases for 201 were 37 cases	0/11 but this w	as a major				
	Patient safety Imperial declare they are in the top ten hospital trusts in England when it comes to patient safety, according to the 2009 Dr Foster Hospital Guide. As of November 2009, they are the only trust in London to have a level three rating from the NHS Litigation Authority (NHSLA), which demonstrates they are providing a safe environment and safe clinical care								
BRC	Imperial Healthcare Trust is an internationally recognised research and teaching hospital. In partnership with Imperial College London, is one of only five National Institute for Health Research (NIHR) comprehensive biomedical research centres (BRCs) in England. Our NIHR BRC status is a great honour and represents a huge opportunity to shape and influence the direction of translational research in this country over the next four years.								
	The purpose of NIHR BRC finto diagnoses and treatmer			gression of ne	w scientific concepts				



Client	Mediclinic Group	No of Beds	Approx 5000	ICNet	ICNet 6.2.5.9
Admissions	Unknown	Location	South Africa & Namibia	Yr of Purchase	2009

About Mediclinic

Mediclinic consists of 52 hospitals across South Africa and Namibia

Mediclinic sees reduction in HAI through actions associated with the ICNet automated surveillance and case management system

Leading private hospital group Mediclinic Southern Africa has confirmed that there has been a positive reduction of HAIs at its hospitals since they installed ICNet, an automated surveillance system designed specifically to assist with infection prevention and control. ICNet allows time and cost savings by means of a web-based case management, outbreak prevention and reporting tool for its infection control teams. A very valuable feature of ICNet is the pre-set Alerts that enable infection prevention and control practitioners to follow up patients with resistant organisms promptly.

At Mediclinic Southern Africa, the ICNet system brings together all microbiology results and patient information linking key information into one real-time system. This can be accessed by the clinical risk manager in any nursing unit in the hospital at any time. The system allows flexibility for the individual, as well as analysis of individual hospitals and the group as a whole. ICNet and Mediclinic also provide an educational and discussion forum for infection prevention teams at every Mediclinic Southern Africa hospital.

Briette du Toit, infection prevention and control specialist at Mediclinic Southern Africa, says: "With 52 hospitals covering such a large geographical area, ICNet really helped me to understand what is happening in each hospital. I am able to monitor trends and alert organisms and assist with potential outbreaks. The alerts we receive through the system have been invaluable and have helped us to control potential outbreaks, saving us time, and of course enhancing patients' quality of life. Since using ICNet we have seen a reduction in HAI rates, which is quite significant particularly when considering the resistant organisms that are emerging."

According to Katie Houghton, ICNet founder, "Mediclinic is leading the way in South Africa by providing a proactive infection prevention solution in a cost-effective manner, making its hospitals the safest possible environments for patients. Not only does this surveillance and reporting system assist with reducing the likelihood of infection, it also ensures that patients with infections receive the correct care and treatment at the right time".



Client	University Hospitals Leicester	No of Beds	2000	ICNet	ICNet 6.2.6.2 & SSI Monitor			
Admissions	154,982	Location	Leicester, UK	Yr of Purchase	2011			
About UHL	UHL purchased ICNet with a Department Health Grant for Innovation. They have purchased all ICNet products: SSI Monitor is currently being implemented. They have a Go Live with ABX planned for April 2012 following e-prescribing implementation.							
		UHL is a busy Trust in the UK and incorporates 3 hospitals. They also have a children's hospital and run one of the country's leading heart centres.						
	UHL pride themselves of be procedures. In 2010, the ho							
	UHL has one of the lowest more than 9 MRSA bactera							
	Surgeons at UHL pioneered treating liver cancer.	d keyhole surg	ery for kidney p	patients and mi	crowave treatment for			
Research	One aspect they lead on in	their research f	acility is Diabete	es.				
	Dr Jenkins, Consultant Mi screening/BSI – emerging o				onferences on MRSA			
	UHL have reported anticip Saving Analysis to establish							
	They have reported that outbreaks and enabling qui have used ICNet in a nove with hand-held computers for	ck intervention el way to recor	to sub-optimal d care-bundle d	care around ca compliance wit	theter protocols. They			



Client	NHS Fife	No of Beds	1000+	ICNet	ICNet 6.2.1.2				
Admissions	84377	Location	Kirkcaldy, Scotland	Yr of Purchase	June 2006				
About NHS Fife	NHS Fife covers to main hospitals, Victoria Hospital and Queen Margaret Hospital. Maternity services are provided at a third hospital, Forth Park Hospital in Kirkcaldy. Along with other NHS UK hospitals, care remains to be free at the point of use. NHS Fife also covers 8 community hospitals								
	NHS Fife is the health authority covering one of Scotland's most diverse areas. NHS Scotland perform to HEAT targets, which are grouped into 4 priorities 1. Health Improvement for the people of Scotland – improving life expectancy and healthy life expectancy 2. Efficiency and Governance Improvements – continually improve the efficient and effectiveness of the NHS 3. Access to Services – recognising patients need for quicker and easier use of NHS services 4. Treatment Appropriate to Individuals – ensure patients receive high quality services that meet their needs Patient safety is a high priority for all NHS Fife staff and infection prevention & control is one part of this. Their service aims to reduce the risk of healthcare associated infection to visitors, patients and staff whether they are using Fife's hospital services or their wider community								
	NHS Fife have written a white paper on their use of ICNet. "Before we put the ICNet system in, we had a lunchtime meeting every day, Monday to Frida explains Tricia Garnett, the Principal Clinical Microbiologist. "The infection control nurse would come over with a piece of paper and we would tell her which MRSAs we had. She would reach these, and then phone her colleagues who would deal with the cases in their areas.								
Research	NHS Fife is working to impleand our partners in other Nh								



Recent Contract Awards

Client	Mt. Sinai Hospital	No of Beds	472	ICNet	Ver. 7.0 Next Generation		
Admissions	25,960	Location	Toronto, Canada	Yr of Purchase	2011		
About Mt. Sinai	With the Leadership of Dr. McGeer, Mt. Sinai is a leader in infection surveillance and prevention in Ontario, per a recent article: https://www.mountsinai.on.ca/about_us/news/2011-news/national-antibiotic-awareness-week-mount-sinai-leads-with-antimicrobial-stewardship-program/ . Mt. Sinai selected ICNet for its surveillance software partner after a thorough evaluation of alternative solutions. The implementation process has begun, with a target to live date of April, 2012.						
	Dr. McGeer, M.D., FRCPC is a Professor of Laboratory Medicine and Pathobiology at the University of Toronto and Director of Infection Control and a Microbiologist at the Mount Sinai Hospital, Toronto. Dr. McGeer has been Member of Clinical Advisory Board of NexBio, Inc. since April 2009. Dr. McGeer is a practicing clinician and has served on expert committees including the Council of Canadian Academies Expert Panel on Influenza and Respiratory Protection, and the Canadian National Advisory Committee on Immunization.						
Research	Dr. McGeer is the principal investigator of the Toronto Invasive Bacterial Diseases Network and the Ontario Group A Streptococcal Study, two collaborative surveillance networks studying the epidemiology of severe community-acquired infections. She is an expert reviewer for many research funding agencies including the Canadian Institute of Health Research and US National Institutes of Health, and has served on the editorial boards of several journals, including the Canadian Medical Association Journal, and Infection Control and Hospital Epidemiology. Recent Publications: http://microbiology.mtsinai.on.ca/staff/amcgeer.shtml						



Client	Huzhou Central	No of Beds	1,000 (approved)	ICNet Version	6.2.6.2			
.Admissions	870,000 day 40,000 admissions	Location	Huzhou, China,	Yr of Purchase	2011			
About Huzhou	Huzhou central hospital located in Huzhou city Zhejiang province, China. It is the biggest and the unique national grade Triple A hospital in the north of Zhejiang province. The hospital has 1000 approved beds. The hospital has more than 40,000 admissions of inpatients and 870,000 outpatients in 2011							
	The hospital is the first Chinese Hospital to adopt the internationally accredited ICNet™ electronic surveillance and case management software.							
	The Hospital submitted current data on infection rates which were processed by ICNET "return in Investment" Calculator and a return of 422% in year one was predicted.							
Research & Results	The Director of Infection control is Jiang Gui-Juan who has been involved in many studies and is very much aware of the advances made in Western Countries in Electronic Case management and Surveillance of Healthcare acquired Infections.							
	As a result she was keen to have ICNet technology in her Hospital which she had heard about at both Chinese and International Conferences. Following installation in 2011 she said she was amazed by how quickly Vico were able to install ICNet with real time data feeds from the Hospital Information System and the Laboratory System.							
	About 6 Infection Control nurses now use ICNet as part of their daily patient management process and already very significant nurse time has been saved through automated data feeds and electronic reporting. The graphical reporting tools are just becoming meaningful as historical data accumulates and the first indications of the anticipated 20% reduction in infections and associated costs are beginning to show after only three months of operation.							
	www.hzhospital.com							



Client	Greifswald University and Wolgast Hicare Hospitals	No of Beds	1060	ICNet	ICNet Ver. 7. Next Generation		
Admissions	35,000 admissions 64,000+ out-patients	Location	Pomerania, Germany	Yr of Purchase	2011		
About Greifswald, Wolgast and the Hicare group	Greifswald University Hospital in Germany, one of Europe's oldest hospitals, was founded in 1456, is closely connected to the Ernst-Moritz-Arndt-University of Greifswald and is a public institution. In 21 clinics and 19 institutes about 3,000 members of staff, 480 of them doctors, work in the fields of research, teaching and patient care. Greifswald is the region's clinical centre which offers the highest level of patient care, a characteristic feature being that the special cases of the region are treated here, but the clinics and institutes also function as a hospital for the City of Greifswald. This allows the 1,300 students of the Medical Faculty to face most of the demands of their later working life during their training. In order to fulfil tasks even more efficiently, the institutions that have been distributed all over the City so far are being united in the new University Hospital, which will then be the most up-to-date medical institution in Germany This close connection to practical experience has also found expression in research and patient care. The special focus on "Community Medicine" which is unique in Germany deals with the population's current state of health from the medical and social perspective. It is from this base that the HICARE regional initiative to check the spread of Multi-Resistant Organisms began. ICNet will be central to the Hicare project - as Dr. Nils-Olaf Hübner, scientific coordinator of HICARE explains, "Integrating the ICNet solution into our HICARE project will help us to improve identification and tracking of MRO infections. The more we know, the better we can react."						